How ACO REACH Serves

Medically Complex Patients, and How LTACHs Can Help

The healthcare industry continues to pilot new ways of delivering care that align patient, provider and payer incentives. Medically complex patients remain a key population due to higher costs associated with the intensity of treatment and length of recovery time required. The latest innovation in care delivery, an expansion of the accountable care organization (ACO) called ACO REACH, is pushing further into addressing the needs of these patients. Learn more about the program and how longterm acute care hospitals (LTACHs) can play a role in achieving the goals of the newest model.

Since the CMS Innovation Center was

Evolution of Value-Based Models

established by Congress in 2010, it has developed a number of different care delivery models designed to provide quality care while reducing healthcare costs.1 The COVID-19 pandemic put additional pressure on existing models and revealed several problems,



including health disparities for underserved communities. The Newest Model - ACO REACH

vision of care that seeks to address weaknesses of the previous

other serious illness.3

models and to align with the priorities of the Biden-Harris Administration.² The newest innovation in care delivery

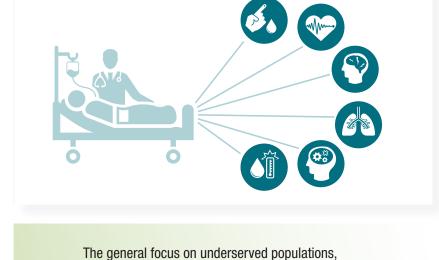
In October 2021, the CMS Innovation Center launched a new

called ACO Realizing Equity, Access and Community Health (REACH) is meant to expand upon traditional ACO goals among underserved populations. **How ACO REACH Serves Medically Complex Patients**

medically complex patients, ACO REACH focuses on improving care delivery for this population through two avenues:

Due to the clinical challenges and cost of care associated with

The "High Needs Population ACO" track, designed specifically for meeting the needs of medically complex beneficiaries, which include patients with at least one significant chronic or



comorbidities.5

Through ACO REACH

readmission rates.9

\$40,000

\$30,000

\$20,000

\$10,000

Percentage of Population Groups That Have Two or More Chronic Comorbidities Dual Eligible Medicare Advantage

including those living in rural areas or in persistent poverty.4 These populations often have higher concentrations of patients with chronic illnesses and multiple medical



six active comorbidities. 6,7 **Severity of Illness (SOI) for Patients Discharged**

SOI 1 (Minor)

from General Acute Care Hospitals to an LTACH

SOI 2 (Moderate)

With specialized physicians, rehabilitation therapists and nurses, long-term acute care hospitals (LTACHs) provide continued acute care to medically complex patients after a hospital stay. At an LTACH, over 50 percent of patients have an "extreme" severity of illness on the SOI index and, on average, each patient has about

1% 10% SOI 4 (Extreme) SOI 3 (Major) 34% **55%** Source: AHA

The specialized treatment and rehabilitation that LTACHs provide can help improve patient outcomes and reduce costly disruptions to recovery.8 In one recent case study conducted by ATI Advisory and Cedar Gate Technologies, researchers found a 25% reduction

in Medicare spending for ACO members who discharged to

LTACHs compared to skilled nursing facilities, driven largely by lower

Referring medically complex patients to LTACHs, therefore,

can help participants in ACO REACH attain their goals of improving health equity, outcomes and efficiency. **Risk-Adjusted Spending for Episodes Following Discharge from Initial Post-Acute Care Setting** \$60,000 \$52,260 \$50,000 \$44,374 \$39,074

\$31,683

Other LTACHs in

Las Vegas

complex patients for over 30 years, and continue to implement innovative care programs that allow them to deliver improved outcomes and cost savings for medically complex patients,

Congestive Heart Failure

SNFs in Las Vegas

Why Choose Kindred Hospitals Kindred Hospitals have provided quality care to medically

\$32,734

Sepsis

Kindred LTACHs

Source: Cedar Gate Technologies analysis of 2017-2022 claims

in Las Vegas

including those in ACOs.¹⁰

Registered Nurse who can assist.

\$29,546

If you have a medically complex patient in need of acute care after a hospital stay, call a Kindred Clinical Liaison for a patient assessment. Our Clinical Liaison team will help you determine whether an LTACH stay is appropriate for your patient. If you are unsure of who your Kindred representative is, please feel free to contact us via recoveratkindred.com and speak with a

Kindred Hospitals References:

1 https://innovation.cms.gov/about 2 https://innovation.cms.gov/innovation-models/aco-reach

- 3 https://innovation.cms.gov/media/document/aco-reach-rfa 4 https://innovation.cms.gov/media/document/aco-reach-rfa
- 5 https://www.cdc.gov/pcd/issues/2020/20_0130.htm
- 7 https://www.ncbi.nlm.nih.gov/pmc/articles/PMC3094575/ 8 https://www.ncbi.nlm.nih.gov/pmc/articles/PMC7774095/
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6 https://www.aha.org/system/files/media/file/2019/04/fact-sheet-ltch-0319.pdf

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